To: Al Busaidi, Saada FPS11X; Venkatesh Shanmugam  
Cc: Ketan Parekh  
Subject: RE: Metallurgical Services

From: Al Busaidi, Saada FPS11X  
Sent: 27 March 2017 13:40  
To: India Lab  
Subject: Metallurgical Services

Dear Sir / Madam,

Petroleum Development Oman (PDO) is the major exploration and production company in the Sultanate of Oman. It accounts for about 70% of the country's crude-oil production and nearly all of its natural-gas supply. The Company is owned by the Government of Oman, The Shell Group, Total and Partex. Gas fields and processing plants are operated by PDO exclusively on behalf of the Government.

Your Company is approved by PDO for the below listed Services Categories.

<table>
<thead>
<tr>
<th>Work Group</th>
<th>Work Category</th>
<th>Work Category Ref.</th>
</tr>
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<tbody>
<tr>
<td>MATERIALS &amp; CORROSION</td>
<td>HIC Testing Laboratory Services</td>
<td>MCI-121</td>
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</table>

Accordingly, you are kindly requested to register your Company in our System.

If your Company doesn’t have Local Representative in Oman, please use the following Link to register https://srm.pdo.co.om. However, if your Company has an agreement with Local Representative, please provide full Contact Details.

The registration of Manufacturer is not to be treated or considered for any other purpose except to get invitation for participating in tendering process. The normal procedure for awarding Purchase Order in the Company has to be followed without any relaxation or deviation in any form. Thus, the approved Manufacturer will also be required to submit all the necessary documents as per the vendor registration guideline.

Furthermore, be advised that PDO is required to identify in advance, monitor and ensure Company compliance in as far as it relates to issues pertaining to (i) Anti-Bribery, (ii) Corruption, (iii) probable/perceived contractor Conflicts of Interest and other (iv) Ethical non-compliance. This procedure is known as the PDO, Anti-Bribery and Corruption (“ABC”) Vendor Due Diligence (“DD”) process.

Each Vendor- exceptional of Government bodies, United Nationals Bodies, Banks, NGO’s, Universities - has to go through ABC Due Diligence process. On special cases bidders are allowed to register through SRM but they have to first submit Due Diligence form before participation in RFQ/Tendering Process.
In the event of a contract award or a PO issued to a foreign registered Vendor shall in this instance address a request for vendor registration to https://www.businessgateways.com, email hemant@businessgateways.com or sameer@businessgateways.com or jsrsoperator@businessgateways.com, Sultanate of Oman.

Business Gateway International (BGI) is Oman ministry of Oil & Gas initiative of which requires that all vendor who wish to do business with Oil & Gas sectors in Oman shall register with BGI to have a common list of vendors.
Please contact BGI for more information.

Should you need further clarification, please don’t hesitate to contact me.

Thanks & Regards,
Saada Al Busaidi (FPS11X)
☎ Tel. + 968 246-78607
* E-mail: Al Busaidi, Saada FPS11X

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